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ILTA TRAINING AND EDUCATION

Do you struggle to find relevant, inexpensive and updated education? While every office has a different culture and process for delivering services, we all face similar challenges in the title insurance industry, and we all strive to stay informed to provide the best product and service to our clients.

As a member of your industry association, you have the power to help shape the curriculum offered by ILTA. Not only does ILTA offer the best value for your company and employees, we are here to serve you! Your Education committee is working hard to offer informative education for the most experienced title producers as well as those who are new to the industry. This year, we are sending

educators to YOU! ILTA will be hosting regional offerings in the "ILTA Underwriting Roadshow." These seminars will be covering issues like Divorces and Estates, Judgments & Liens, Bankruptcy, Tax Sales and Foreclosures, and will be happening throughout the year at a venue near you! Still not able to attend? We will be creating webinars accessible on the ILTA website. For more information, go to the ILTA website, indianalandtitle.org, or check out ILTA's "Upcoming Events" on the next page.

Have an idea for a training subject? Want to volunteer to share your knowledge and expertise? Contact your Education committee Chair: Brandi Halcomb (bhalcomb@stewart.com)

COMMITTEE SPOTLIGHT: EDUCATION COMMITTEE

One of the most valuable benefits of membership in ILTA is the educational opportunities provided. Your Education committee is always working to bring you valuable, prescient education to help you keep up with developments in the industry.

This year, in addition to our always-popular Annual convention, our committee has focused on bringing a wide variety of subjects to regional cities throughout Indiana. Committee volunteers work hard to make sure that when you attend an education event, it is easy to sign up and easy to attend, and that it provides meaningful information (as well as your required credits!) given by great, knowledgeable speakers.

To volunteer, contact Brandi Halcomb at bhalcomb@stewart.com

WAYS YOU CAN HELP:

- Suggest topics or potential speakers
- Volunteer to speak yourself
- Help out with logistics
- Offer to take a video of the event for use as a webinar
- Help get the word out
- Be an on-call troubleshooter for the chairperson

MESSAGE FROM YOUR PRESIDENT

Dear ILTA Members,

To our valued members. Have you ever heard that phrase? Have you ever told a customer that you value them? What do you really mean when you say it? Do you value them only because they put money in your pocket? Or is there something more?



I would hope your answer is that it is something more. Our goal as title professionals should be to serve our clients beyond their expectations and to receive gratification on a job well done. There is always a chance to learn something new because clients bring us challenging work. Every day is a new opportunity to build a relationship and hopefully friendship.

Even our most difficult customers bring us value. They bring us an opportunity to work on our patience, our people skills and to take a look at ourselves and make sure we aren't the difficult one in the relationship.

I value the members of the ILTA for the many things they have taught me. I have learned everything I know about the title industry from my relationships with members of ILTA. I have learned more from the Government Affairs group. I've learned that people from competing companies can be friends and work on committees together for a common goal. The Education Committee with their numerous and knowledgeable speakers have educated me on this little known about but irreplaceable industry. But most of all I value the friendships that I have been able to develop with you the members of the ILTA.

Thank you,
Mike Poppe



WE NEED YOU!



CONTACT YOUR COMMITTEE CHAIR TO GET INVOLVED

Bylaws

Danielle Kaiser, Chair
dkaiser@natic.com

Communications

Miranda Bray, Chair
mbray@mticllc.com

Convention

Jennifer Wallander, Co-Chair
jwallander@nntg.com

Bethany Paden, Co-Chair
paden@totaltitlellc.com

Education

Brandi Halcomb, Chair
bhalcomb@stewart.com

ITPAC

Traci Kritz, Chair
traci@thetitleshop.net

Membership

Kelli Buckley, Chair
kbuckley@ask-services.com

Sponsorship

Kathy Hulbert, Chair
bhulbert@natic.com

YTP

Kyle Sommers, Chair
kylepcatitle@centurylink.net

UPCOMING EVENTS

03/20/19

*ILTA Underwriting
Roadshow*

Columbus - Divorces; Estates
Noblesville - Judgments & Liens;
Bankruptcy
Evansville - Tax Sales; Foreclosure

03/21/19

ILTA NCAA Watch Party

Join the YTP at the Punch Bowl Social! Come root for your favorite college team and bring a donation for Indianapolis Animal Care Services!

03/21/19

*ILTA NCAA Watch Party in
Ft. Wayne*

Meet at Chapman's Brewing
Southwest Tap Room at 6pm.
5735 Falls Drive
Fort Wayne, IN 46804

05/14/19

ILTA Day at the Track

Come to the Indianapolis Motor Speedway for a day at the track with ILTA!
4790 W. 16th Street
Indianapolis, IN 46222

Contact Pete Tinsley
pete@indianalandtitle.org
Phone: 317.842.6266

06/19/19

*ILTA Underwriting
Roadshow*

Columbus - Tax Sales; Foreclosure
Noblesville - Divorces; Estates
Evansville - Judgments & Liens;
Bankruptcy

09/18/19

*ILTA Underwriting
Roadshow*

Columbus - Judgments & Liens;
Bankruptcy
Noblesville - Tax Sales;
Foreclosure
Evansville - Divorces; Estates

10/13/19 - 10/15/19

ILTA Annual Convention

This year's convention will be held October 13-15 at the Embassy Suites Convention Center in Noblesville, Indiana. Mark your calendar now!

Want to be part of the convention planning? There's still time to help. Contact Jennifer Wallander at jwallander@nntg.com

MESSAGE FROM THE EXECUTIVE DIRECTOR

Greetings ILTA members. Those who know me well know that I'm a list maker. I love to have my list of things to do and find joy in checking them off as I go. (And yes, I'm one of those who goes back and adds something to the list after I've completed it just to have the satisfaction of the checkmark!). Perhaps some of you are equally in search of the checkmark. If so, here are some things that are checkmark-worthy for the coming weeks. See how many checkmarks you can get and let me know!



- First Day of Spring (3/20)
- [Attend](#) NCAA Tournament Watch Party (3/21)
- [Sign Up](#) for ILTA Courses and Earn CE/CLE Credits
- [Update](#) your ILTA Member Account
- [Add a New Employee](#) to Your Company's ILTA Roster
- Take ALTA's [Cyber-Crime Experience Survey](#)
- Spring Break!

Thanks for being an ILTA member. And if you've read this far and would like to have your name entered into the monthly ILTA drawing, just [click here](#). Enjoy your spring!

Pete Tinsley, ILTA Executive Director
pete@indianatitle.org

ILTA MEMBERSHIP IS POWERFUL!

Don't take our word for it! Here are some testimonials from your fellow ILTA members.

"We find being a member of ILTA extremely beneficial. The educational, lobbying and networking opportunities that membership offers are very important to our business. The annual convention is very enjoyable and is filled with important information regarding our industry and we look forward to it every year."



"I am a member of ILTA to keep informed. There is no better source of local and national practices and procedures. ILTA provides forums to meet and share with contemporaries that we would not otherwise have. Finally ILTA allows for a united voice at the state and local level to speak for the title and real estate industry."

-James W. Smith
President, IN Title Company

-Michael J. Curry
Enterprise Title



ILTA

INDIANA LAND TITLE ASSOCIATION

PO Box 90155 - Indianapolis, IN 46280 | 317.842.6266 | admin@indianalandtitle.org

